

Impact of Standards-based Interoperability

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- Creates a common framework for innovation
 - Common vocabulary speeds flow of knowledge and ideas
- Easier to integrate products/components from multiple vendors
 - 'Ecosystem' of businesses working together to commercialize new technologies/develop new markets
- Provides basis for next generation of innovation

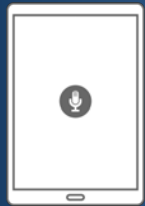


Standards improve the speed, cost and quality of innovation



As LMR standards have evolved, dispatch consoles have become the communication hub between networks





Evolution of PoC standards has driven the introduction of new devices, accessories and applications



Kodiak
Broadband
PTT



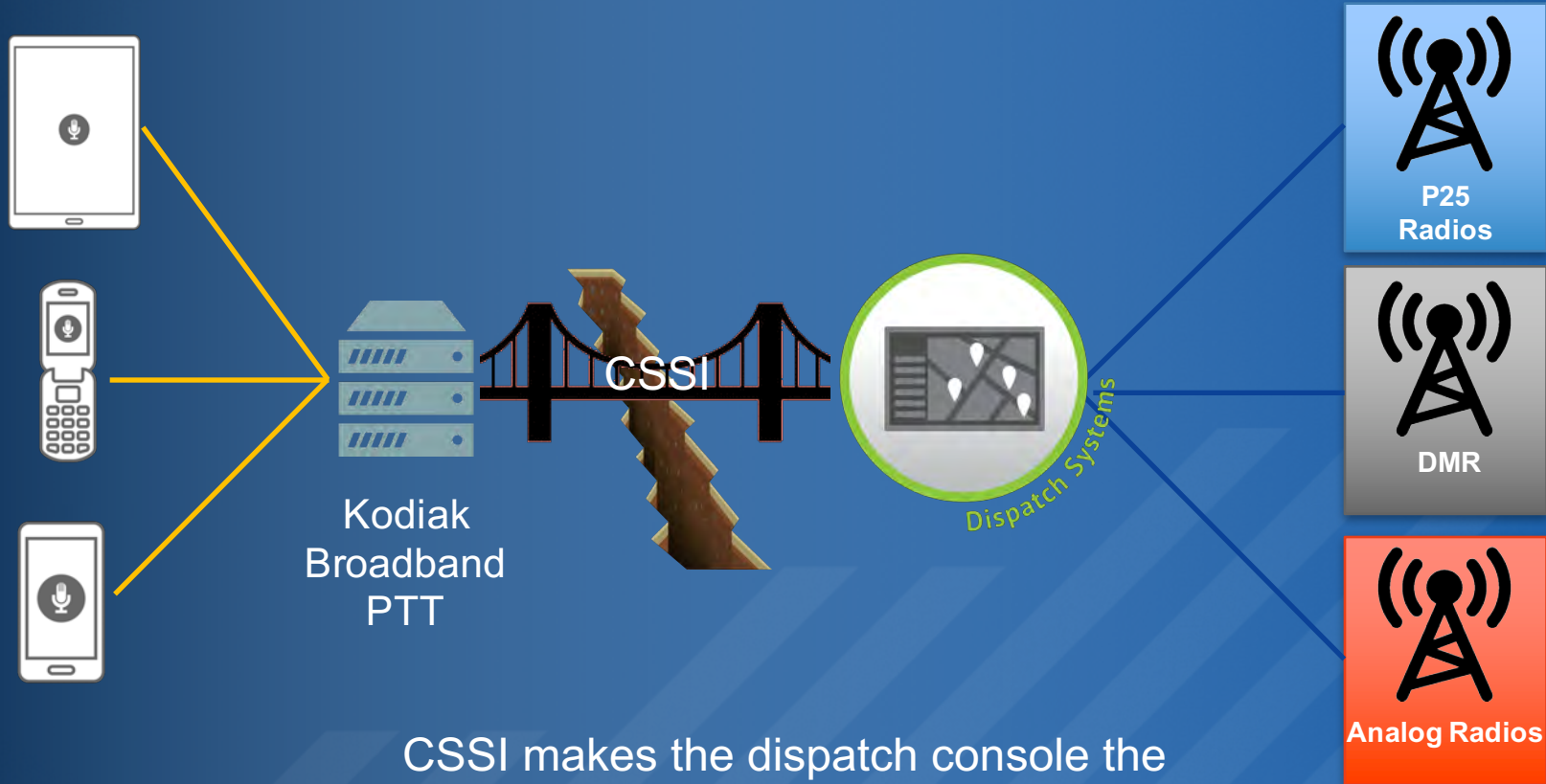
PoC

iDEN

Proprietary

**OMA
PoC & PCPS**

**3GPP
MCPTT**



CSSI makes the dispatch console the communications hub for PoC and LMR

- Standards drive innovation and market development
 - Providing common framework and critical mass necessary to develop and bring to new products to market
- LMR and OMA standards are bringing innovation to PTT communications
 - CSSI providing a bridge between radio network and cellular users
- Easier and more efficient resource coordination with direct communication with all users on all networks
- Increased connectivity for broadband PTT users with access to LMR networks

Thank you.

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